

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

☒ QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934

For the quarterly period from October 1, 2002 to December 31, 2002.

Commission File Number: 0-1375

FARMER BROS. CO.
(Exact name of registrant as specified in its charter)

California 95-0725980
(State of Incorporation) (IRS Employer Identification Number)

20333 S. Normandie Avenue, Torrance, California 90502
(Address of principal executive offices) (Zip Code)

(310) 787-5200
(Registrant's telephone number)

Indicate by check mark whether the registrant (1) has filed all reports
required to be filed by Section 13 or 15(d) of the Securities Exchange Act
of 1934 during the preceding 12 months (or for such shorter period that the
Registrant was required to file such reports), and (2) has been subject to
such filing requirements for the past 90 days. YES ☒ NO ☐

Number of shares of Common Stock outstanding: 1,926,414 as of December 31,
2002.

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements (Dollars in thousands, except per share data)

FARMER BROS. CO.
CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)

	For the three months ended December 31,		For the six months ended December 31,	
	2002	2001	2002	2001
Net sales	\$54,118	\$54,755	\$104,507	\$104,155
Cost of goods sold	18,964	17,418	37,821	34,249
	35,154	37,337	66,686	69,906
Selling expense	22,816	22,064	43,560	42,423
General and administrative expenses	4,019	3,382	7,453	6,306
	26,835	25,446	51,013	48,729
Income from operations	8,319	11,891	15,673	21,177
Other income:				
Dividend income	772	793	1,629	1,604
Interest income	1,074	1,922	2,361	4,411

Other, net	(573)	1,350	(952)	1,490
	1,273	4,065	3,038	7,505
Income before taxes	9,592	15,956	18,711	28,682
Income taxes	3,693	6,223	7,204	11,186
Net income	\$ 5,899	\$ 9,733	11,507	\$17,496
Net income per share	\$3.24	\$5.27	\$6.26	\$9.47
Weighted average shares outstanding	1,822,296	1,847,445	1,836,747	1,847,348
Dividends declared per share	\$0.90	\$0.85	\$1.80	\$1.70

The accompanying notes are an integral part of these financial statements.

FARMER BROS. CO.
CONSOLIDATED BALANCE SHEETS
(Unaudited)

	December 31, 2002	June 30, 2002
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 14,001	\$ 7,047
Short term investments	272,672	285,540
Accounts and notes receivable, net	18,534	14,004
Inventories	36,288	37,361
Income tax receivable	-	2,553
Deferred income taxes	1,188	1,188
Prepaid expenses	2,482	741
Total current assets	345,165	348,434
Property, plant and equipment, net	38,596	38,572
Notes receivable	224	224
Other assets	27,988	27,622
Deferred income taxes	2,672	2,672
Total assets	\$414,645	\$417,524
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 5,708	\$ 4,827
Accrued payroll expenses	6,425	6,407
Other	5,478	5,025
Total current liabilities	17,611	16,259
Accrued postretirement benefits	23,705	22,726
Other long term liabilities	5,486	5,486
	29,191	28,212
Commitments and contingencies	-	-
Shareholders' equity:		
Common stock, \$1.00 par value, authorized 3,000,000 shares; 1,926,414 shares issued and outstanding	1,926	1,926
Additional paid-in capital	18,215	17,627
Retained earnings	373,943	365,725
Unearned ESOP shares	(26,241)	(12,225)
Total shareholders' equity	367,843	373,053
Total liabilities and shareholders' equity	\$414,645	\$417,524

The accompanying notes are an integral part of these financial statements.

FARMER BROS. CO.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

	For the six months ended December 31,	
	2002	2001
Cash flows from operating activities:		
Net income	\$11,507	\$ 17,496
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	2,802	2,759
Gain on sales of assets	(383)	(100)
ESOP Compensation expense	1,923	1,138
Net (gain) or loss on investments	(1,544)	1,153
Change in assets and liabilities:		
Short term investments	14,412	28,285
Accounts and notes receivable	(4,559)	(507)
Inventories	1,073	(756)
Income tax receivable	2,553	2,991
Prepaid expenses and other assets	(2,107)	(1,057)
Accounts payable	881	(3,518)
Accrued payroll and expenses and other liabilities	471	(30)
Accrued postretirement benefits	979	972
Total adjustments	(16,501)	31,330
Net cash provided by operating activities	\$ 28,008	\$ 48,826

The accompanying notes are an integral part of these financial statements.

FARMER BROS. CO.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(CONTINUED)
(Unaudited)

For the six months
ended December 31,

2002 2001

Net cash provided by operating activities:	\$ 28,008	\$ 48,826
Cash flows from investing activities:		
Purchases of property, plant and equipment	(2,940)	(2,301)
Proceeds from sales of property, plant and equipment	497	154
Notes issued	-	(35)
Notes repaid	29	2,533
Net cash used in investing activities	(2,414)	351
Cash flows from financing activities:		
Dividends paid	(3,289)	(3,137)
ESOP contributions	(15,351)	(701)
Net cash used in financing activities	(18,640)	(3,838)
Net increase in cash and cash equivalents	6,954	45,339
Cash and cash equivalents at beginning of period	7,047	19,361
Cash and cash equivalents at end of period	\$ 14,001	\$ 64,700
Supplemental disclosure of cash flow information:		
Income tax payments	\$ 4,502	\$ 7,732

The accompanying notes are an integral part of these financial statements.

Notes to Consolidated Financial Statements (Unaudited)

Note 1. Unaudited Financial Statements

The accompanying unaudited financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three month period ended December 31, 2002 are not necessarily indicative of the results that may be expected for the year ended June 30, 2003.

The balance sheet at June 30, 2002 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements.

For further information, refer to the consolidated financial statements and footnotes thereto included in the Farmer Bros Co. annual report on Form 10-K for the year ended June 30, 2002.

Note 2. Investments

Investments are as follows (in thousands):

	December 31, 2002	June 30, 2002
Trading securities at fair value		
Corporate debt	\$ -	\$ 18,863
U.S. Treasury obligations	211,756	184,756
U.S. Agency obligations	5,020	26,983
Preferred stock	47,945	48,873
Other fixed income	5,092	5,181

Futures, options and other derivative investments	2,859	884
	\$272,672	\$285,540

Note 3. Inventories
(In thousands)

December 31, 2002

	Processed	Unprocessed	Total
Coffee	\$ 2,767	\$11,189	\$13,956
Allied products	11,348	5,580	16,928
Coffee brewing equipment	2,207	3,197	5,404
	\$16,322	\$19,966	\$36,288

June 30, 2002

	Processed	Unprocessed	Total
Coffee	\$ 3,438	\$10,393	\$13,831
Allied products	12,482	5,116	17,598
Coffee brewing equipment	2,528	3,404	5,932
	\$18,448	\$18,913	\$37,361

Interim LIFO Calculations

An actual valuation of inventory under the LIFO method can be made only at the end of each year based on the inventory levels and costs at that time. Accordingly, interim LIFO calculations must necessarily be based on management's estimates of expected year-end inventory levels and costs. Because these are subject to many forces beyond management's control, interim results are subject to the final year-end LIFO inventory valuation.

Note 4. Recently Issued Accounting Standards

In October 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," which supercedes SFAS 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of." SFAS No. 144 addresses financial accounting and reporting for the impairment of long-lived assets and for long-lived assets to be disposed of and is effective for fiscal years beginning after December 15, 2001. SFAS retains certain fundamental provisions of SFAS No. 121 including recognition and measurement of the impairment of long-lived assets to be held and used and measurement of long-lived assets to be disposed of by sale. The adoption of this standard, effective July 1, 2002, had no material effect on the Company.

In June 2002, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 146 ("SFAS 146"), "Accounting for Exit or Disposal Activities". SFAS 146 addresses significant issues regarding the recognition, measurement, and reporting of costs that are associated with exit and disposal activities, including restructuring activities that are currently accounted for under Emerging Issues Task Force ("EITF") Issue No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)." The scope of SFAS 146 also includes costs related to terminating a contract that is not a capital lease and termination benefits that employees who are involuntarily terminated receive under the terms of a one-time benefit arrangement that is not an ongoing benefit arrangement or an individual deferred-compensation contract. SFAS 146 will be effective for exit or disposal activities that are initiated after December 31, 2002 but early application is encouraged. The provisions of EITF Issue No. 94-3 shall continue to apply for an exit activity initiated under an exit plan that met the criteria of EITF Issue No. 94-3 prior to the adoption of SFAS 146. Adopting the provisions of SFAS 146 will change, on a prospective basis, the timing of when restructuring charges are recorded from a commitment date approach to when the liability is incurred.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Liquidity and Financial Condition

There have been no material changes in the Company's liquidity or financial condition since the year ended June 30, 2002.

(in thousands)	December 31, 2002	June 30, 2002
Current assets	\$345,165	\$348,434
Current liabilities	17,611	\$ 16,259
Working capital	\$327,554	\$332,175
Total assets	\$414,645	\$417,524

All present and future liquidity needs are expected to be met by internal sources. The Company tries not to rely on banks or other third parties for its working capital and other liquidity needs. Our operations are often affected by the green coffee market. At present the cost of green coffee has increased more than 30% over costs at the end of fiscal 2002. The market is volatile and green coffee prices could continue to climb requiring a substantial additional investment in inventory by the Company. In 2000 the board of directors authorized an initial loan to the ESOP of up to \$50,000,000 for the purchase of Company stock. As of December 31, 2002 the ESOP loan balance is \$26,394,000 and the ESOP holds 142,779 shares of stock. The Company is presently converting to a new enterprise resource planning system. Costs to implement the new system are likely to exceed \$2,000,000 over the next two years. The Company also has plans to purchase improved properties for certain of its branch warehouse locations, and where buildings are not available, has purchased land and developed the property itself.

Results of Operations

Fiscal 2003

Most operating trends discussed in the Form 10-K for fiscal 2002 have continued into the second quarter of fiscal 2003. Green coffee costs during the second quarter of fiscal 2003 were volatile and ended the quarter at a level 30% greater than green coffee prices at the June 30, 2002 year end. Concerns about the possibility of a drought in Brazil have fueled a speculative increase in green coffee costs. The economy continues to be weak and consumer spending does not seem to have recovered.

Net sales for the second quarter of fiscal 2003 decreased 1% to \$54,118,000 as compared to \$54,755,000 in the same quarter of fiscal 2002. Net sales for the first half of fiscal 2003 were even with fiscal 2002, reaching \$104,507,000 and \$104,155,000, respectively. Gross profit decreased 6% to \$35,154,000 as compared to \$37,337,000 in the same quarter of fiscal 2002 due to higher green coffee costs in the current quarter. Gross profit for the first half of fiscal 2003 decreased 5% to \$66,686,000 as compared to \$69,906,000 in the same period of fiscal 2002.

Operating expenses in the second quarter of fiscal 2003, consisting of selling and general and administrative expenses, increased 5% to \$26,835,000 as compared to \$25,446,000 in the same quarter of fiscal 2002. The increase is primarily attributed to employee benefit expenses, including the ESOP, of more than \$900,000. Operating expenses for the first half of fiscal 2003 increased 5% to \$51,013,000 as compared to \$48,729,000 in the same period of the prior fiscal year.

Other income in the second quarter of fiscal 2003 decreased 69% to \$1,273,000 from \$4,065,000 in the second quarter of fiscal 2002. Interest earned decreased 44% to \$1,074,000 as compared to \$1,922,000 in the fiscal quarters ended December 31, 2002 and 2001, respectively, as the result of lower interest rates during fiscal 2003. During the first half of fiscal 2003, the Company had realized and unrealized gains (losses) on securities of approximately \$2,965,000 and \$(1,421,000), respectively, as compared to

realized and unrealized gains on securities of approximately \$207,000 and \$947,000, respectively, in the same period of fiscal 2002. Other income for the first half of fiscal 2003 decreased 60% to \$3,038,000 as compared to \$7,505,000 in the same period of the prior fiscal year.

As the result of the above mentioned factors, net income for the second quarter of fiscal 2003 decreased 39% to \$5,899,000, or \$3.24 per share, as compared to \$9,733,000 or \$5.27 per share for the second quarter of fiscal 2002. Net income for the first half of fiscal 2003 decreased 34% to \$11,507,000 as compared to \$17,496,000 in the same period of the prior fiscal year. Earnings per share decreased to \$6.26 for the first half of fiscal 2003, as compared to \$9.47 per share in the same period of fiscal 2002.

Fiscal 2002

Net sales for the second quarter of fiscal 2002 increased 10.8% to \$54,755,000 as compared to \$49,400,000 in the first quarter of fiscal 2002 as the public began to return to restaurants after the September 11 disaster, but decreased 5.3% as compared to \$57,795,000 in the second quarter of fiscal 2001 primarily due to a 6% decrease in roast coffee sales in the current quarter as compared to the same quarter of fiscal 2001. Although the average cost of green coffee has declined 36% in the 12 months ended December 31, 2001, gross profit has not similarly improved because of the reduced sales volume. Gross profit decreased 3% to \$37,337,000 as compared to \$38,631,000 in the same quarter of fiscal 2001 and increased 15% as compared to \$32,569,000 in the first quarter of fiscal 2002. Gross profit for the first half of fiscal 2001 decreased 1% to \$69,906,000 as compared to \$70,934,000 in the same period of the prior fiscal year.

Operating expenses, consisting of selling and general and administrative expenses, increased 7% to \$25,446,000 in the second quarter of fiscal 2002 as compared to \$23,867,000 in the second quarter of fiscal 2001, and increased 4% to \$48,729,000 in the first half of fiscal 2002 as compared to \$46,712,000 in the first six months of fiscal 2001. This increase is primarily attributed to compensation related expenses, including salary increases, the cost of the ESOP, increases in employee medical claims, and employee retirement plan costs.

During the first half of fiscal 2001, the Company had realized and unrealized gains (losses) on securities of approximately \$709,000 and \$(247,000), respectively, as compared to realized gains on securities of approximately \$207,000 and \$947,000, respectively, in the same period of fiscal 2002. Lower interest rates in the current fiscal year have resulted in a lesser amount of interest earned. Interest earned decreased 40% to \$1,922,000 as compared to \$3,209,000 in the quarter ended December 31, 2001 and 2000, respectively, and decreased 29% to \$4,411,000 as compared to \$6,200,000 for the first six months of fiscal 2002 and 2001, respectively.

Net income for the second quarter of fiscal 2002 decreased 18% to \$9,733,000, or \$5.26 per share, as compared to \$11,807,000, or \$6.40 per share, in the second quarter of fiscal 2001, but decreased 11% to \$17,496,000, or \$9.47 per share, as compared to \$19,408,000, or \$10.53 per share in the first six months of fiscal 2002 and 2001, respectively.

Quarterly Summary of Results (in thousands of dollars):

	12/30/01	3/31/02	6/30/02	9/30/02	12/31/02
Net sales	\$54,755	\$51,298	\$50,404	\$50,389	\$54,118
Gross profit	37,337	34,786	33,401	31,532	35,154
Income from operations	11,891	9,843	7,190	7,354	8,319
Net income	9,733	6,406	6,667	5,608	5,899
Net income per common share	\$5.27	\$3.47	\$3.60	\$3.03	\$3.24

Forward Looking Statements

Certain statements contained in this Quarterly Report on Form 10-Q regarding The risks, circumstances and financial trends that may affect our future operating results, financial position and cash flows may be forward-looking statements within the meaning of federal securities laws. These statements are based on management's current expectations, assumptions, estimates and observations about our business and are subject to risks and uncertainties. As a result, actual results could materially differ from the forward looking statements contained herein. These forward looking statements can be identified by the use of words like "expects," "plans," "believes," "intends," "will," "assumes" and other words of similar meanings. These and other similar words can be identified by the fact that they do not relate solely to historical or current facts. While we believe our assumptions are reasonable, we caution that it is impossible to predict the impact of such factors which could cause actual results to differ materially from predicted results. We intend these forward-looking statements to speak only at the time of this report and do not undertake to update or revise these projections as more information becomes available. For these statements, we claim the protection of the safe harbor for forward-looking statements provided by the Private Securities Litigation Reform Act of 1995. Many but not all of these factors and assumptions are identified in the Company's Annual Report on Form 10-K for the year ended June 30, 2002.

Item 3. Quantitative and Qualitative Disclosure About Market Risk.

Financial Markets

We are exposed to market value risk arising from changes in interest rates on our securities portfolio. Our portfolio of investment grade money market instruments includes discount commercial paper, medium term notes, federal agency issues and treasury securities. As of December 31, 2002 over 40% of these funds were invested in instruments with maturities shorter than 90 days. This portfolio's interest rate risk is not hedged and its average maturity is approximately 110 days. A 100 basis point increase in the general level of interest rates would result in a change in the market value of the portfolio of approximately (\$2,295,000).

Our portfolio of preferred securities includes investments in derivatives that provide a natural economic hedge of interest rate risk. We review the interest rate sensitivity of these securities and (a) enter into "short positions" in futures contracts on U.S. Treasury securities or (b) hold put options on such futures contracts in order to reduce the impact of certain interest rate changes on such preferred stocks. Specifically, we attempt to manage the risk arising from changes in the general level of interest rates. We do not transact in futures contracts or put options for speculative purposes.

The following table demonstrates the impact of varying interest rate changes based on the preferred stock holdings, futures and options positions, and market yield and price relationships at September 30, 2002. This table is predicated on an instantaneous change in the general level of interest rates and assumes predictable relationships between the prices of preferred securities holdings, the yields on U.S. Treasury securities and related futures and options.

Interest Rate Changes (In thousands)

	Market Value of December 31, 2002		Change in Market	
	Preferred Stock	Futures & Options	Total Portfolio	Value of Total Portfolio
- -150 basis points ("b.p.")	\$52,339	\$1	\$52,340	\$3,513
- -100 b.p.	51,339	18	51,357	2,530
Unchanged	47,945	882	48,827	0
+100 b.p.	43,829	4,506	48,335	(491)
+150 b.p.	41,831	6,482	48,312	(514)

The number and type of future and option contracts entered into depends on, among other items, the specific maturity and issuer redemption provisions for each preferred stock held, the slope of the Treasury yield curve, the expected volatility of Treasury yields, and the costs of using futures and/or options.

Commodity Price Changes

We are exposed to commodity price risk arising from changes in the market price of green coffee. We price our inventory on the LIFO basis. In the normal course of business, we enter into commodity purchase agreements with suppliers and we purchase green coffee contracts.

The following table demonstrates the impact of changes in the price of green coffee on inventory and green coffee contracts at December 31, 2002. It assumes an immediate change in the price of green coffee, and the valuations of coffee index futures and put options and relevant commodity purchase agreements at December 31, 2002.

Commodity Risk Disclosure
(In thousands)

Coffee Cost Change	Coffee Inventory	Market Value of December 31, 2002 Futures & Options	Change in Market Value		
			Totals	Derivatives	Inventory
-10%	\$12,560	\$3,604	\$16,164	\$1,626	(\$1,396)
unchanged	13,956	1,978	15,934	-	-
10%	15,352	352	15,704	1,626	1,396

At December 31, 2002 the derivatives consisted mainly of commodity futures with maturities shorter than four months.

Item 4 Controls & Procedures

Based on our most recent evaluation in September, 2002, we have found (a) no significant deficiencies in the design or operation of internal controls which could adversely affect our ability to record, process, summarize and report financial data; and (b) no fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls. No significant changes in the Company's internal controls or in other factors that could significantly affect these controls have occurred subsequent to the September 2002, evaluation.

PART II OTHER INFORMATION

Item 1. Legal proceedings.	not applicable.
Item 2. Changes in securities	none.
Item 3. Defaults upon senior securities.	none.

Item 4. Submission of matters to a vote of security holders.

The Annual Meeting of Shareholders of Farmer Bros. Co. was held on December 26, 2002. Holders of the Company's common stock were entitled to one vote per share of common stock held.

Six directors were elected at the meeting, each to serve for the coming year and until any successors are elected and qualify. The following persons were elected as directors: Roy F. Farmer, Roy E. Farmer, John H. Merrell, Lewis A. Coffman, Guenter W. Berger and John Anglin.

The proposal to appoint Ernst & Young LLP as the independent accountants for the Company for the year ended June 30, 2003 was approved with 1,719,876 shares for, 3,246 shares against and 1,513 shares abstaining.

The proposal to amend the Company's bylaws and require the Company to register as an investment company under the Investment Company Act of 1940 was declined with 506,289 shares for, 1,163,944 shares against and 2,917 shares abstaining.

Item 5. Other information

None.

Item 6. Exhibits and reports on Form 8-K.

(a) Exhibits.

None.

(b) Reports on Form 8-K.

A Form 8-K was filed on December 26, 2002 reporting the initial results of the proxy voting and presenting the text of a presentation made to the shareholders who attended the meeting.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Farmer Bros. Co.

Date: February 7, 2003 /s/ John E. Simmons
John E. Simmons
Treasurer and Chief Financial Officer

CERTIFICATIONS

I, John E. Simmons, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Farmer Bros. Co.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
 - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
 - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
 - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: February 7, 2003

/s/ John E. Simmons
John E. Simmons
Chief Financial Officer

I, Roy F. Farmer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Farmer Bros. Co.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
 - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
 - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
 - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: February 7, 2003

/s/ Roy F. Farmer
Roy F. Farmer
Chairman and CEO